

Legal & Finance Support for Talent Agencies

As the talent management economy continues to grow and diversify, talent agency owners are juggling more than just talent. From red-lining numerous contracts to the continual and soul-destroying chore of chasing overdue payments, the back-office burden has never been higher.

Our new Legal and Finance recruitment service gives you access to industry-savvy professionals, who can step in, lighten the load available and let your team focus on what they do best – so you get the support you need, when you need it.



LEGAL SUPPORT

Specialist legal support without law firm pricing. Work with legal experts who specialise in brand partnerships, contracts, licensing, content rights, and talent representation – without the hefty law firm price tag.

- **Flexible support** – Scale legal help up or down without long-term commitment
- **Faster deals** – Speed up brand responses with quick, accurate reviews
- **Stay protected** – Reduce risk with industry-standard contracts
- **Focus on talent** – Let your team manage talent, not paperwork
- **Industry expertise** – Legal pros with talent and entertainment experience



FINANCE & CREDIT CONTROL

Experienced credit control without increasing headcount. Tap into a network of professionals who go beyond credit control—specialising in forecasting, P&L management, invoicing, and business analysis for media, advertising and networked agencies.

- **Flexible hiring** – Part-time, freelance, or project-based support
- **Boost cash flow** – Reduce aged debt and get paid faster
- **Smarter planning** – Support with forecasting, budgeting and P&Ls
- **Industry know-how** – Finance pros who understand media and agency systems
- **Free up your team** – Focus on growth, not chasing invoices

HOW IT WORKS

YOU BRIEF US

We introduce vetted freelance or contract professionals.

YOU STAY IN CONTROL

You choose how many days they work, and for how long.

FLEXIBLE ENGAGEMENT

Define the hire length and scale the support up or down as needed.

CONTRACT DIRECTLY

No middle layer. No distractions. Their focus is all on your business.

NEED TO SWITCH?

We'll replace talent quickly with minimal disruption.

CLEAR PRICING

Rates vary on seniority and scope, but SUMO's margin stays fixed

WANT TO MAKE IT PERMANENT?

We support permanent hires too – and where it fits, you can hire the person who already knows your business.